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## Recreational Off-Highway Vehicle Association Membership Information

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The Recreational Off-Highway Vehicle Association (ROHVA) is a national not-for-profit trade association representing manufacturers of recreational off-highway vehicles (ROVs). ROHVA's purpose is to promote the safe and responsible use of ROVs, as defined by ROHVA's Board of Directors.

ROHVA serves its members through programs and advocacy in the areas of Government Relations, Technical / Research, Safety Training and Education, and Communications / Media Relations.

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### Eligibility for Membership

Membership in ROHVA is open to reliable firms or corporations regularly engaged in the business of manufacturing, importing, or wholesale distribution of ROVs or other products in North America as defined by the Board of Directors. Each applicant must have been in business at least two years (not limited to ROV business) with a history of good business ethics and a sincere interest in the common welfare of the industry. ROHVA also offers an Associate Member class for firms or corporations intending to manufacture, import or wholesale distribute ROVs. Eligibility criteria and terms and conditions for Associate Member status are set forth in the ROHVA Application for Membership.

### Initiation Fee

Each applicant for membership shall pay a one-time initiation fee of \$25,000 upon submission of the application. Initiation fees are applied toward the annual budget during the calendar year in which the initiation fee is received.

### Dues

Each Member's dues shall be determined by taking that Member's percentage of the combined membership's retail sales of ROVs (as defined by the applicable ANSI/ROHVA

standard), over the preceding three-year period, and applying said percentage to the total amount of dues determined necessary by the Board of Directors; provided, however, each Member and each non-voting member shall be liable for a minimum dues payment in the amount of \$35,000 per year.

Dues are 100% tax deductible as a business expense. No portion of the dues is declared as expenditures for lobbying activities under federal law. The association pays the maximum corporate rate for any lobbying activities as a proxy tax for its members, as allowed by law.

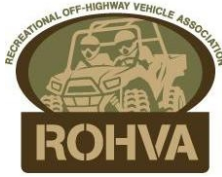
### Board of Directors

The affairs of ROHVA are overseen by a Board of Directors. The members of the Board of Directors are determined in accordance with ROHVA's Bylaws.

### Voting

Each Member in good standing, upon becoming a Member shall have one vote for all matters brought before the membership.

This information form presents a summary of membership information only. Complete information is published in the Bylaws of the Recreational Off-Highway Vehicle Association, January 4, 2010, and the ROHVA Application for Membership.



## **RECREATIONAL OFF-HIGHWAY VEHICLE ASSOCIATION** **APPLICATION FOR MEMBERSHIP**

**ROHVA has two classes of membership. Full voting membership (Member) is open to reliable firms or corporations regularly engaged in the business of manufacturing, importing, or wholesale distribution of Recreational Off-Highway Vehicles (ROVs), or such other products as may be defined from time to time by the Board of Directors, in North America. Non-voting associate membership (Associate Member) is open to companies that have an interest in ROVs but do not yet manufacture, import, or wholesale distribute ROVs and that meet the Associate Member criteria below.**

The criteria for full membership are:

1. Be a reliable firm or corporation regularly engaged in manufacturing, importing, or wholesale distribution of ROVs in North America;
2. Have been in business for at least two years (not limited to ROV business); and
3. Maintain a history of good business ethics and a sincere interest in the common welfare of the industry.

The criteria for associate membership are:

1. Be a reliable firm or corporation that intends to be regularly engaged in the business of manufacturing, importing or wholesale distribution of ROVs in North America within one year of the date of application;
2. Have been in business at least two years (not limited to ROV business);
3. Maintain a history of good business ethics and a sincere interest in the common welfare of the industry.

### **I. Company Information**

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Company Name

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Main Contact, Title

Personal email

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Street Address

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City

State Zip/Postal Code

Province, Country

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Telephone

Fax

Company Email

Company Web Site

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Mailing Address (if different)

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Accounts Payable Contact

Telephone

Email

## II. Business Information

**Please indicate if any of the information provided below should be held confidential by ROHVA.**

1. Which Best Describes Your Company?

- |                                 |                          |                           |                          |
|---------------------------------|--------------------------|---------------------------|--------------------------|
| Publicly Traded Corporation     | <input type="checkbox"/> | Partnership               | <input type="checkbox"/> |
| Closely-Held Corporation        | <input type="checkbox"/> | Sole/Individual Ownership | <input type="checkbox"/> |
| Limited Liability Company (LLC) | <input type="checkbox"/> | Other (Specify) _____     | <input type="checkbox"/> |

2. List parent company, subsidiaries, and affiliates that are engaged in the ROV industry. Indicate which are based in North America. You may provide lists or separate documents or a corporate family tree.

- No Parent Company                       No Subsidiaries/Affiliates

Parent Company:

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Subsidiaries/Affiliates:

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3. List your ROV products/services provided in North America (or attach brochure or list).

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4. Years in ROV business in North America \_\_\_\_\_

5. Approximate number of employees in North America \_\_\_\_\_

6. What percentage of your total North America business revenue is from ROV-related sales and services? \_\_\_\_\_ %

7. Does your company have any pending or resolved bankruptcy or insolvency proceedings that could reasonably be expected to jeopardize companies or persons doing business with your company?                       Yes                       No                       Don't Know

8. Complete 8 a-c, if you only provide ROV products or services outside North America:

a. List your ROV products/services not provided in North America (or attach brochure or list)

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b. Years in ROV business outside of North America \_\_\_\_\_

c. Approximate Number of Employees Outside North America

- Under 10       10-49       50-99       100-299       300-499       500 or more

**Full Member Applicants Complete 9-12.**

9. What percentage of your ROV-related revenue is from sales to:

\_\_\_\_\_ % ROV Wholesale Distributors  
\_\_\_\_\_ % ROV Retail Outlets  
\_\_\_\_\_ % Consumers  
\_\_\_\_\_ % Other, Please describe \_\_\_\_\_  
100 %

10. What percentage of your ROV-related sales is through:

\_\_\_\_\_ % Powersports Dealer  
\_\_\_\_\_ % Internet Sales to Consumer  
\_\_\_\_\_ % Mass market retailer  
\_\_\_\_\_ % Other, Please describe \_\_\_\_\_  
100 %

11. Where are your ROV products manufactured or imported from? (Check all that apply)

No. America    So. America    Europe    Australia/Pacific    Asia    Africa

12. To the best of your knowledge, is your company in substantial compliance with applicable Federal and state standards and requirements (such as U.S. Environmental Protection Agency, California Air Resources Board, U.S. Customs, U.S. Consumer Product Safety Commission, Federal Trade Commission, Securities and Exchange Commission, etc.)?

Yes                       No                       Don't Know

13. **Proof of conformance to ANSI/ROHVA voluntary standard.** If you are applying for full membership, attach a certification statement that your product conforms to the applicable ANSI/ROHVA voluntary standard and an image of the required certification label.

**By signing this application, the prospective member's authorized representative is**  
**(1) representing that all of the information provided is true and accurate; and**  
**(2) acknowledging that the Board of Directors is relying on the truth and accuracy of this application and that membership may be denied or terminated if it is determined that the information provided is not true and accurate.**

**Class of membership applied for:**                       Member                       Associate Member

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Signature

Date

**All Applicants – Please include:**

- 1. Company brochure that describes the nature and extent of your ROV business**
- 2. Initiation Fee - by check or provide credit card information**
- 3. Signed application**

Mail completed form with \$25,000 initiation fee to:  
(Make checks payable to Recreational Off-Highway Vehicle Association)

**Recreational Off-Highway Vehicle Association  
2 Jenner, Suite 150  
Irvine, California 92618-3806**

Membership applications are reviewed by the ROHVA Board of Directors at the next available meeting.

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## **Other Membership Definitions and Terms**

1. Recreational Off-Highway Vehicle (ROV) means:

A motorized off-highway vehicle designed to travel on four or more non-highway tires, intended by the manufacturer primarily for recreational use by one or more persons and having the following characteristics:

- A steering wheel for steering control
- Foot Controls for throttle and service brake
- Non-straddle seating
- Maximum speed capability greater than 30mph (48 km/h)
- Gross Vehicle Weight Rating (GVWR) no greater than 1700 kg (3750 lbs)
- Less than 2030mm (80 in) in overall width, exclusive of accessories
- Engine displacement equal to or less than 1,000cc (61ci) for gasoline-fueled engines
- Identification by means of a 17 character PIN or VIN

2. "Firm or corporation" means:

- If more than one affiliated company applies for membership at the same time, or if one affiliated company applies for membership at a time when another affiliated company already is a member, only one such affiliated company shall be permitted to be a member, but all affiliated companies may have access to membership benefits. The affiliated companies shall determine which shall be the member and shall notify ROHVA of their designation.
- "Affiliated companies" are companies which (1) are each other's parent and/or subsidiary, or (2) share a common North America-based parent, subsidiary, or other company in their corporate family trees.

3. "Regularly engaged in business . . . for at least two years" means: must have been in business in North America for at least two years.

4. "history of good business ethics" means: history of (1) reliability to customers, retailers and industry, (2) fair business practices, and (3) safety, each as determined by objective evidence.

5. Any eligibility requirement may be waived as to any applicant by the affirmative vote of two-thirds of the Board of Directors.
6. Associate Member is a non-voting member status. Associate Members may designate one non-voting representative to participate in association member, Board of Directors, and Technical Advisory Panel meetings.
7. If an Associate Member is not regularly engaged in the business of manufacturing, importing, or wholesale distribution of ROVs compliant with the applicable ANSI/ROHVA voluntary standard within one year of the date of application, the Board of Directors may terminate the Associate Member's status. If Associate Member's status is terminated, Associate Member may be reinstated as an Associate Member only upon good cause as determined by the Board of Directors in its sole discretion.
8. If an Associate Member begins manufacturing, importing, or wholesale distribution of ROVS compliant with the applicable ANSI/ROHVA voluntary standard, the Associate Member shall be eligible to become a voting Member.